

TAMIL SELVAN RAMAN SUBRAMANIAM

Senior Engineering Manager | Platform & Product Engineering

tamil.3758@gmail.com • www.linkedin.com/in/tamil-selvan-raman-subramaniam • Bengaluru, India

Summary

Senior Engineering Manager with 14+ years of experience leading platform and product engineering teams across SaaS, FinTech, and AdTech. I specialize in building execution systems that improve predictability, reduce operational load, and scale customer-facing platforms. In recent years, my focus has expanded to org-level engagement and motivation, cost optimization, and contributing inputs to product and business strategy, while growing senior engineers and leaders in distributed teams.

Experience

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| Atlassian | Remote |
| Senior Engineering Manager | 09/2024 - Present |
| A leading software company that specializes in collaboration and productivity tools | |
| <ul style="list-style-type: none">Lead engineering teams in the Jira Work Item domain, owning customer-facing experiences with a focus on execution predictability and operational excellence.Increasingly operates at org scale, focusing on engagement, motivation, cost optimization, and strategic inputs beyond quarter-level execution.Drove a cross-functional initiative to run 10 product experiments under the "Make Jira Easy" theme to support Jira's expansion into non-technical teams; 6 experiments progressed to GA within 6 months.Established experimentation ways of working across distributed teams, including tooling, training, and quality guardrails to support rapid iteration without post-launch instability.Took ownership of Run-the-Business optimization of Work Item Org (70+ Engg), exceeding a 10% cost-reduction goal to achieve approximately 20%, while improving support SLA attainment from 65% to 100%. | |
| Razorpay | Bengaluru, India |
| Senior Engineering Manager | 12/2021 - 09/2024 |
| A leading financial services company offering payment solutions | |
| <ul style="list-style-type: none">Led Merchant Experience and platform engineering teams for Razorpay's largest revenue-generating offerings in a high-growth fintech environment. Leans into business ownership by aligning engineering investments with customer impact, cost efficiency, and long-term platform health.Spearheaded Razorpay One, unifying core payment products and four acquisitions (Curlec, Poshvine, Ezetap, BillMe) into a single merchant experience to increase revenue per customer and reduce churn.Drove onboarding of all products onto a unified Online Payments experience stack, standardizing self-serve, support, and operational workflows across web and mobile.Co-owned a cost-efficiency initiative that reduced the Merchant Support Index by 50% (2.4 → 1.2) through self-serve resolutions, AI-assisted support, and tooling consolidation.Enabled recovery of approximately 100 support contractor seats while maintaining support experience and SLA guardrails. | |

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| Media.net | Bengaluru, India |
| Engineering Manager | 05/2011 - 12/2021 |
| A global online advertising technology company | |
| <ul style="list-style-type: none">Progressed from individual contributor to engineering leadership roles, building and scaling large-scale ad-serving and programmatic advertising platforms.Built and scaled the Programmatic Supply Side Platform from the ground up, growing the team from 3 to 35 engineers and delivering solutions generating approximately \$100M and \$25M in monthly gross revenue.Scaled the ad-serving platform from 200K to 200M impressions per day using a CDN-enabled, cloud-native architecture with sub-300ms response times.Played a key role in establishing and scaling the Bangalore Development Center, growing it from a single engineer to an organization of 100+ engineers.Improved deployment reliability and velocity through CI pipelines and container-based release workflows. | |

Education

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|------------------------------|-------------------|
| Anna University Chennai | Chennai, India |
| Bachelor of Engineering (BE) | 07/2007 - 05/2011 |

Skills

Leadership: Org Design • Coaching & Mentorship • Cross-functional Leadership

Platforms: Large-Scale Distributed Systems • Platform Engineering • Reliability & Operations

Product & Execution: Experimentation • Strategy • Project/Program Management • Cost Optimization